

From: "Jill Norcross" <jillnorcross@comcast.net>
Subject: **FW: HAND News and Notes - 11/10/09**
Date: November 16, 2009 11:43:43 PM EST
To: "Patrick Sheehan - WebHarmony LLC" <psheehan@webharmony.com>



HAND News and Notes

November 10, 2009

The Housing Association of Nonprofit Developers, or HAND, was formed in 1991, to support a professional community of housing providers in order to increase the supply of affordable housing in the Washington, D.C. metropolitan area.

[From the Executive Director](#)

[Annual Meeting Update](#)

[New This Week](#)

[Advocates Corner](#)

[Past Announcements](#)

[Employment Opportunities](#)

[Sponsors](#)

[Unsubscribe](#)

From the Executive Director

In the spirit of some holiday cheer? Join us for **HAND's Holiday Mixer**, one of the best networking gatherings of the year. On Thursday, December 3, at 6:00 p.m. we will meet at the Bank of America's Penthouse, overlooking the White House, Ellipse and Washington Monument, 730 15th Street, N.W. You will be treated to a cocktail reception and two hours of time to network with your colleagues and friends in the affordable housing industry. Thank you to Bank of America for their generous support in hosting this event. All HAND Members are invited and encouraged to attend, but please RSVP to jnorcross@handhousing.org.

The HAND Asset Management Discussion Group will meet on Wednesday, December 16, from 12:00 – 1:30 p.m. at AHC Inc., 2230 N. Fairfax Drive, Arlington, VA 22201. Join us for an update on our Asset Management Proposal to HUD, with plenty of time to share information about your own projects, challenges and opportunities. RSVP to jnorcross@handhousing.org.

Registration is closed for the HAND and MAHC **Maryland Multifamily Housing Update** on Friday, November 13, from 11:00 a.m. to 2:00 p.m. at Ashland Terrace in Baltimore. We look forward to seeing you there and would like to thank **Harkins Builders** for sponsoring the lunch.

HAND Training Grants are still available. HAND Nonprofit and Government Members can apply for a grant of up to \$300 toward affordable housing training courses and conferences. Grants will be made on a first-come, first-served basis and are limited to two grants (up to \$600 total) per organization, per year. If you would like to receive a training grant application, please e-mail jnorcross@handhousing.org.

Make sure your organization completes the **HAND Member Benefit Survey**, designed to track paid leave, health insurance, retirement benefits, life insurance and other benefits at HAND member organizations. The survey deadline is **Wednesday**,

Membership Update

JOIN NOW FOR FY 2010
(JULY 1, 2009 – JUNE 30, 2010)

NEW MEMBERS

· Patrick Pendleton Smith

RENEWING MEMBERS

· Freddie Mac
· Greater Washington Urban League
· Hughes Neighborhood Housing

CURRENT FY'10
MEMBERSHIP: 165

FY'09 MEMBERSHIP: 175

[RENEW OR JOIN ON-LINE for FY'10](#)

[HAVE YOU RENEWED? CHECK OUR CURRENT FY'10 MEMBERSHIP LIST](#)

November 25.

Annual Meeting Update

See the highlights from HAND's Annual Meeting on June 1, 2009:

- [Photo Flipbook](#)
- [HAND Annual Meeting 2009 Video](#)
- [Check out HAND on You Tube](#)

[Back to top](#)

New This Week

1. NOVEMBER 19: NACEDA, in partnership with LISC, invites you to a "Dialogue on the ARRA Green Retrofit Program and the Market2Market Program" at 2:00 p.m. EST. Join them for a discussion on the value, progress, benefits, and possible improvements of these two important grant programs through the HUD Office of Affordable Housing Preservation. Please RSVP to Sarah McKinley smckinley@naceda.org. The Call-In number is 712-451-6050 and the access code is 611283#.
2. DECEMBER 16: The HAND Asset Management Discussion Group will meet on Wednesday, December 16 from 12:00 – 1:30 p.m. at AHC Inc., 2230 N. Fairfax Drive, Arlington, VA 22201. RSVP to jnorcross@handhousing.org.

[Back to top](#)

Advocates Corner

Letting our members know about advocacy opportunities in the Washington, D.C. Metro area.

HAND does not necessarily endorse these positions adopted by our members and friends.

[Back to top](#)

Past Announcements

1. NOVEMBER 13: HAND and MAHC will co-host a **Maryland Multifamily Housing Update** at the Shelter Group's Park View at Ashland Terrace, 1705 E. Eager Street in Baltimore, MD, from 11:00 a.m. to 2:00 p.m. Joining us for this update will be representatives from Maryland DHCD, Klein Hornig, Boston Capital and Hudson Housing Capital. RSVP to jnorcross@handhousing.org if you would like to attend.
2. NOVEMBER 13: The Alliance for Housing Solutions will hold the 7th Annual Leckey Forum, "Preserving and Building Affordable Housing in High Cost Communities" from 1:00 to 4:30 p.m. at the NRECA, 4301 Wilson Blvd. For more information and to register, visit www.allianceforhousingolutions.org.
3. NOVEMBER 15: If you missed HAND's Year 15 Meeting on Sept. 24, join

Enterprise for an on-line event titled, "Year 15: Nonprofit Transfer Strategies for Expiring LIHTC Properties" from 2:00 to 3:30 p.m. (Eastern). Low Income Housing Tax Credit (LIHTC) properties are reaching the end of the 15 year LIHTC compliance period, and are eligible for sale to their nonprofit sponsors. Year 11 in the life of a tax credit deal is an ideal time to begin planning and taking action. They will discuss disposition strategies for the nonprofit sponsor, and review partnership provisions including rights of first refusal, purchase options, exit taxes, and preservation of affordability. To register, visit www.enterprisecommunity.com.

4. NOVEMBER 18: Register to attend the 2009 Multifamily Trends Conference at the Crowne Plaza Hotel in Tysons Corner from 8:30 to noon sponsored by the Maryland National Capital Building Industry Association. Featured speakers include Anirban Basu, CEO, Sage Policy Group, giving an overview of the economy, Julie Smith, President, Bozzuto Management Company speaking on the apartment market and Pam Meding, President, SalesMark speaking on the condominium market. There will also be a CEO Roundtable of industry experts including, Chuck Covell, Covell Communities; Jon Cox, Avalon Bay; Chris Donatelli, Donatelli Development; Mary Ann Henderson, Baltimore Multifamily HUD; Jeff Hettleman, Shelter Development and Bob Kettler, Kettler Inc. Costs range from \$140 per member to \$270 per non-member. Register at www.mncbia.org.
5. NOVEMBER 18 & 19: Attend a free workshop on "Affordable Housing 101" which is part of the "Transforming Communities: Faith-Based Affordable Housing Development" series sponsored by the Faith-Based Development Initiative a collaboration of Enterprise Community Partners, East of the River Clergy-Police-Community Partnership (ERCPCP) and Georgetown University. The training will be held at THEARC, 1901 Mississippi Ave SE, Washington, D.C. and will take place on Wednesday, November 18, 2009 from 9 a.m. to 4 p.m. and Thursday, November 19, 2009 from 9 a.m. to 12:30 p.m. This day and a half workshop will cover the affordable housing development process including site acquisition, project feasibility, financing, construction, and asset management. Attendance on both days is highly recommended. Refreshments will be provided. Due to limited seating, pre-registration is required. Send RSVPs to Jennifer Bonsall at jbonsall@enterprisecommunity.org.
6. NOVEMBER 18-20: The Virginia Governor's Housing Conference will be held at the Norfolk Hotel and Conference Center. The Conference connects Virginia's affordable housing providers with funders, lenders, realtors, nonprofits, public officials and resources to improve housing in Virginia's communities. The conference provides stimulating and thought-provoking information and educational sessions led by experts in housing, finance and development. For more information and registration information, please visit www.vagovernorshousingconference.com.
7. DECEMBER 3: Save the date for one of our favorite events of the year, HAND's Holiday Mixer at Bank of America's penthouse overlooking the Ellipse and Washington Monument from 6:00 to 8:00 p.m. We will have cocktails and light fare along with an outstanding opportunity to network with housing professionals in the region. RSVP to jnorcross@handhousing.org.
8. DECEMBER 8: CNHED will hold their annual fundraiser, "A Place to Call Home... Stories from Along the Housing Continuum," at the GALA Theatre at Tivoli Square. A cocktail reception will begin at 7pm followed by the performance at 8pm. This live, theatrical production features award winning spoken word artists telling the life

stories of three district residents living along the housing continuum. Don't miss these incredible stories of struggle and triumph, including overcoming addiction and homelessness, rising above gentrification, and achieving the dream of homeownership. Visit www.cnhed.org to purchase tickets.

9. DECEMBER 10: Register for the "Preserving Affordable Homeownership" Course at the NeighborWorks Training Institute in D.C. Shared equity housing is a creative way to assist in stabilizing communities severely affected by the foreclosure crisis. Community land trusts, limited equity cooperatives, deed-restricted houses and condominiums are models where the rights, responsibilities, risks, and rewards of homeownership are shared between the individuals who own and occupy this housing and an organizational entity that stands behind the home long after it is sold. In this introductory course, participants will review the most common models of shared equity homeownership, weighing the pros and cons of each model as a vehicle for promoting individual security, prosperity, and mobility. For more information, and to register, visit www.nw.org.
10. JANUARY 8: Join MAHC for their 11th Annual Meeting from 8:00 - 11:00 a.m. at the Baltimore Marriott Inner Harbor at Camden Yards, 110 South Eutaw Street. The confirmed keynote speaker is Governor Martin O'Malley and the Housing Leadership Award winner is Bart Harvey, former chair of Enterprise Community Investment. Register by December 23 by visiting www.mdahc.org. This event is sponsored by Enterprise, Hamel Builders, PNC, Reznick Group, Habitat America, and Chesapeake Community Advisors.

[Back to top](#)

Employment Opportunities

HAND's Employment Listings can now be accessed without a username or password, at [EMPLOYMENT LISTINGS](#).

HAND's Message Board login information -

Username: **HAND**

Password: **HOUSING**

Both words must be entered in uppercase letters.

1. [MARKETING AND VOLUNTEER COORDINATION MANAGER](#)
2. [DIRECTOR, AFFORDABLE HOUSING DEVELOPMENT](#)
3. [PROJECT LEDGER ACCOUNTANT](#)
4. [PROGRAM MANAGER, SHELTER AND HOUSING](#)
5. [HOUSING LOCATOR PROGRAM COORDINATOR](#)
6. [HOUSING LOCATOR PROGRAM ASSISTANT](#)
7. [MULTIFAMILY CONSTRUCTION ADMINISTRATOR](#)
8. [GENERAL COUNSEL](#)
9. [PROJECT MANAGER](#)
10. [CONSTRUCTION MANAGER](#)
11. [SENIOR ASSET MANAGER](#)

Please let us know if an advertised position is no longer vacant.

[Back to top](#)

HAND SPONSORS

HAND is pleased to recognize five levels of sponsorship for our programs and activities. We are recruiting FY 2010 (July 1, 2009 – June 30, 2010) sponsors. For more information on sponsorship opportunities, e-mail jnorcross@handhousing.org.

Pinnacle Partners (\$5,000+)

Bank of America
Bozzuto Construction
Hamel Builders
VHDA
Wiencek+Associates Architects+Planners

Tower Team (\$2,500 to \$4,999)

Klein Hornig
PNC Bank

Doorway Donors (\$1,500 to \$2,499)

AGM Financial
The Michael Group

Foundation Club (\$1,000 to \$1,499)

Reno & Cavanaugh

Circle of Friends (\$500 to \$999)


Harkins Builders
Interior Renovations
Linden Contracting
National Housing Conference

11956 Grey Squirrel Lane
Reston, VA 20194

Telephone/Email:
voice 703.587.4098
fax 703.435.7216
[e-mail contact](#)

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