



Virginia Community Capital Position Description

Virginia Community Capital (VCC) is currently seeking a **Real Estate Loan Officer** to support our Lending Team. VCC serves a wide range of for-profit and non-profit developers and businesses in the creation and preservation of quality housing, the development of community and medical facilities, the redevelopment of mixed use property and the expansion of employment through small business lending – all of which strengthen the neighborhood fabric and provide services that increase opportunities for individuals and communities.

The Loan Officer is responsible for developing and maintaining strong relationships with borrowers and managing our relationships with participants in the broader housing industry. This position provides quality customer service, act as the principal account manager for new and existing customers. The Loan Officer develops, generates, and follows-up on new client leads through referrals, and calls on existing borrowers to review lending activities and makes recommendations as needed. In addition, the Loan Officer is responsible for business development, credit analysis, underwriting, and proper loan structuring within the parameters of existing lending programs.

Bachelor's degree required from 4-year college or university in business field including specific courses in accounting, finance, and economics. Minimum 8-10 years' experience in commercial real estate lending environment. Experience with low income housing tax credits, historic tax credits, CDFI, and other affordable housing subsidy programs will be given priority consideration. VCC offers a competitive salary based on experience and skills, as well as an excellent benefits package including health, disability and life insurance, 401(k) savings plan with employer match. The salary range for this position is between \$80,000-\$100,000. In addition to salary, this position is eligible for a bonus opportunity if bonuses are paid in any given calendar year. VCC is an Equal Opportunity Employer.

To Apply:

Please mail or email resume with **cover letter and salary requirement** to:

Human Resources
Virginia Community Capital
814 Carousel Lane
Richmond, VA 23294
hr@vccva.org