



JOB ANNOUNCEMENT

Community Investment Officer Mid-Atlantic

Who we are:

For over 25 years, CSH has been a game-changer for the most vulnerable people in our country:

- ✓ Helping communities create 200,000 homes for individuals and families who did not have one;
- ✓ Bringing hope to thousands who thought they would live on the streets or reside in institutions forever;
- ✓ Ensuring not only a stable home for each, but access to the services that brought healthcare, recovery and training to their doorsteps;

Not only has CSH proven supportive housing works and changes the lives of individuals facing acute disabilities, complex medical and mental conditions, substance use disorders and economic barriers, we have done so while creating a family of nationally recognized experts who stay committed to our organization and mission throughout their careers. We attract talented professionals, offer competitive salaries with benefits, generous family leave and PTO, and fully embrace the philosophy that a sustainable work-life balance is desirable and achievable. With the aim of attracting good people who possess the confidence and drive to get the job done, CSH's Community Investment Team is now accepting applications for a Community Investment Officer, Mid-Atlantic, based in Washington, D.C.

Why we need you:

CSH is seeking an enthusiastic, results-oriented individual to work as a valued member of our Community Investment Team. You will originate loans for quality supportive housing developments and provide assistance to government partners in shaping financing and development policies and programs to create stronger systems that support and expedite the production of supportive housing.

What you will do:

- Advance CSH's strategic priorities through your Community Investment Officer role, including building the supportive housing industry by leading trainings and workshops, representing CSH at conferences and events and working closely with colleagues on special projects, innovative ideas, and programs that advance the creation of supportive housing in the Mid-Atlantic and the Eastern Region.
- Analyze project feasibility and the capacity of development teams and propose loan structures that meet borrower needs while advancing CSH's strategic priorities and credit policies.
- Cultivate strong relationships with industry partners and developers including public and private agencies, funders, financial institutions and external partners.
- Market CSH's loan products and expertise resulting in a robust lending pipeline which you will help monitor and manage.
- Provide technical assistance to nonprofit, for-profit and public organizations around the financing, creation and operation of supportive housing.

How we work:

All CSH staff share a common competency framework. These guide our approach and in turn, help us create value. CSH staff are adaptable, entrepreneurial, creative, flexible, and problem solvers. We are strategic thinkers with a sense of humor, persistence, and a commitment to treating others with respect.

- Minimum 5 years' experience in low income or supportive housing development, underwriting or financing field.

- Bachelor's degree; experience may substitute for education.
- Extensive knowledge of the Low Income Housing Tax Credit Program and familiarity with state and other federally funded affordable housing finance programs.
- Familiarity with the entitlement process, zoning and planning, and challenges for low- income or supportive housing developers.
- Familiarity or interest in issues related to supportive housing including homelessness, low income housing development, finance, state and local housing finance policies, service needs, community development and planning, mental illness, AIDS, harm reduction or public housing.
- Success in building quality teams, trusted relationships, setting and managing performance and mentoring and coaching development partners in the areas of real estate development and housing finance issues.
- Talent for taking initiative and pursuing goals with moderate supervision.
- Strong data analysis, analytical, interpersonal, presentation, and written and verbal communication skills.

Interested in joining our team as a leader in the national supportive housing movement?

To Apply: Candidates should apply by clicking on the link below. All candidates should attach their **Resume, Cover Letter and Salary Expectations as one Microsoft Word or PDF document.**

<https://csh.csod.com/ats/careersite/jobdetails.aspx?site=1&c=csh&id=83>

CSH is proud that it always has been and always will be an Equal Opportunity Employer.