



# HAND

COLLABORATION. INNOVATION. TRANSFORMATION.

## 2017-2018 YEAR IN REVIEW

[www.HANDHOUSING.org](http://www.HANDHOUSING.org)

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# HAND IS...

...The ONLY multi-state membership association serving affordable housing professionals across Washington, DC and the surrounding metropolitan region.

...DIVERSE. Our membership includes: real estate developers, service providers, lenders, advocates, investors, general contractors, accountants, lawyers, engineers, architects, government agencies, property managers, policy analysts, consultants, green building practitioners and students.

... The perfect fit for YOU!



## TRAINING AND CAPACITY BUILDING SERIES

HAND offers a robust training and capacity building schedule, curated with our members in mind. Derived directly from member feedback, our discussion groups, trainings and cultivation events foster valuable relationships as well as the exchange of critical information – much of which our members can immediately apply to their work.

### **MEMBER MEETINGS**

Seminars that cover timely topics impacting affordable housing and community development.

### **DISCUSSION GROUPS**

Peer-to-peer sessions for members to share ideas, lessons learned and challenges specific to their job.

### **TRAININGS**

Educational forums designed to enhance job performance and customized to various career stages.

### **SIGNATURE EVENTS**

Annual events that provide opportunities for members to strengthen relationships, cultivate new partnerships and celebrate the innovative work of fellow colleagues throughout the region.

### **GENERATIONHAND**

“Fireside Chat” style dialogues with industry leaders and volunteer opportunities, exclusively planned by the Braintrust Committee. These programs are designed specifically with the “emerging leader” in mind.



# 2017-2018 CALENDAR

## SEPTEMBER 2017

- \* GenerationHAND Volunteers at Park & Morton Block Party

## OCTOBER 2017

- \* GenerationHAND SoulCycle Fundraiser

## NOVEMBER 2017

- \* Local Real Estate Trends & Market Conditions
- \* GenerationHAND Dialogue | Managing Up & Across Your Organization
- \* Washington Gas Multifamily Incentive Program

## DECEMBER 2017

- \* Property Management Discussion Group
- \* Holiday Mixer

## JANUARY 2018

- \* Asset Management Discussion Group
- \* Innovative Tools for Creating and Preserving Affordable Housing
- \* GenerationHAND Volunteers at Point-In-Time Census

## FEBRUARY 2018

- \* Mixed Use Development: Rethinking Our Commitment to Community Development
- \* Federal Policy Updates & Impacts on Affordable Housing Finance

## MARCH 2018

- \* Developing Senior Housing with Services Using LIHTC
- \* NDC Housing Development Finance Professional Certification | Home Ownership Finance
- \* Refinance, Recapitalize and Redevelop | Innovative Bond Structures in Affordable Housing

## APRIL 2018

- \* GenerationHAND Dialogue | Manage Up and Accelerate Your Success: Taking Your Career to the Next Level
- \* Effective Construction Project Management
- \* NDC Housing Development Finance Professional Certification | Rental Housing Development Finance

## MAY 2018

- \* Financing Mixed – Income Communities
- \* Construction & Design Discussion Group
- \* 101s of Tax Exempt Bonds and 4% Credits

## JUNE 2018

- \* 27th Annual Meeting & Housing Expo

# COLLABORATION. INNOVATION. TRANSFORMATION.



## MIXERS + ANNUAL MEETING

Each year, HAND hosts a **Holiday Mixer, Member Mix & Mingle** and the largest event of the year - **the Annual Meeting & Housing Expo**. In 2018, the organization welcomed over 1,400 guests to the Annual Meeting, which featured the Undesign the Redline exhibit. Speakers and guests explored the history of housing segregation and how the industry can ensure equitable outcomes for all in the future.

## GENERATIONHAND SOULCYCLE FUNDRAISER

The 2017-2018 year started with a bang! By way of the GenerationHAND SoulCycle Fundraiser, HAND was able to raise \$2,000 to award four scholarships to local graduate students studying real estate, architecture, and related fields. Each recipient received a complimentary HAND membership for one year to supplement their academic pursuits.

## HOUSING DEVELOPMENT FINANCE PROFESSIONAL CERTIFICATION SERIES

With the generous support of BB&T, HAND partnered with Virginia Housing Alliance to host National Development Council's 4-course Housing Development Finance Professional Certification Series. This highly-requested offering provided a special opportunity for HAND members to obtain their certification at a heavily discounted rate – a benefit HAND was pleased to offer all of its membership sectors.

## INTERNSHIP GRANT PROGRAM

HAND was pleased to offer its Annual Summer Internship Grant Program again in 2018! This year, 9 members were awarded \$1,000 matching grants to hire interns to work for their organizations during the summer, and receive meaningful exposure to the various careers within the community development industry.

## MEMBERS ONLY PORTAL

HAND was pleased to announce that it expanded its suite of benefits with the launch of its Members Only Portal. In an effort to streamline processes and enhance the member experience, the platform serves as the member database, event registration system, a social community for HAND members to connect directly with each other, a resource for training content and more!

# SOULCYCLE



## MEMBER ENGAGEMENT

HAND is intentional in showing its appreciation for its members – the lifeblood of the organization. Whether it is a Night at Nats Park for committee members, treating contest winners to a pizza party or one of the digital member spotlights highlighting various organizations and their projects, the organization is committed to ensuring its members feel valued, supported and engaged!

## HAND COMMITTEES

Our committees are critical to the mission of HAND. Whether it is support in developing programming or assisting in membership recruitment, each group plays an integral role in the organization:

- \* Executive Committee
- \* Annual Meeting Committee
- \* Finance/Audit Committee
- \* Fundraising Committee
- \* Governance Committee
- \* Membership Committee
- \* Braintrust Committee
- \* Program Committee

## BOARD OF DIRECTORS & STAFF

**Raymond Skinner, President**  
Skinner Consulting Services

**Monica Warren-Jones, Vice President**  
Enterprise

**Maryann Dillon, Immediate Past President**  
Housing Initiative Partnership

**Winell Belfonte, CPA, Treasurer**  
CohnReznick

**Erik Hoffman, Secretary**  
Klein Hornig LLP

**Sasha Gaye Angus, Director**  
McCormack Baron Salazar

**Art Bowen, Director**  
VHDA

**Sarah S. Constant, Director**  
Mission First Housing Group

**Edmund Delany, Director**  
Capital One

**Christopher E. Donald, Director**  
DC Housing Finance Agency

**Nina Janopaul, Director**  
Arlington Partnership for Affordable Housing

**John Maneval, Director**  
MD Community Development Administration

**Shelley Murphy, Director**  
Wesley Housing Development Corporation

**Derrick N. Perkins, Director**  
Bank of America Merrill Lynch

**Mike Scheurer, Director**  
Cornerstones

**Michael A. Schlegel, Director**  
Bozzuto Construction Company

**Steve Smith, Director**  
AHC, Inc.

**John D. Spencer, Founder and Director**  
Victory Housing

**Heather Raspberry, Executive Director**  
HAND

**Courtney Battle, Membership Manager**  
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