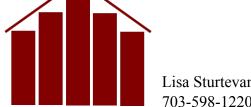
Local Real Estate Trends & Market Conditions Uneven Gains in the Region's Economic Recovery

Housing Association of Nonprofit Developers

Lisa Sturtevant, PhD President, Lisa Sturtevant & Associates, LLC

October 18, 2016

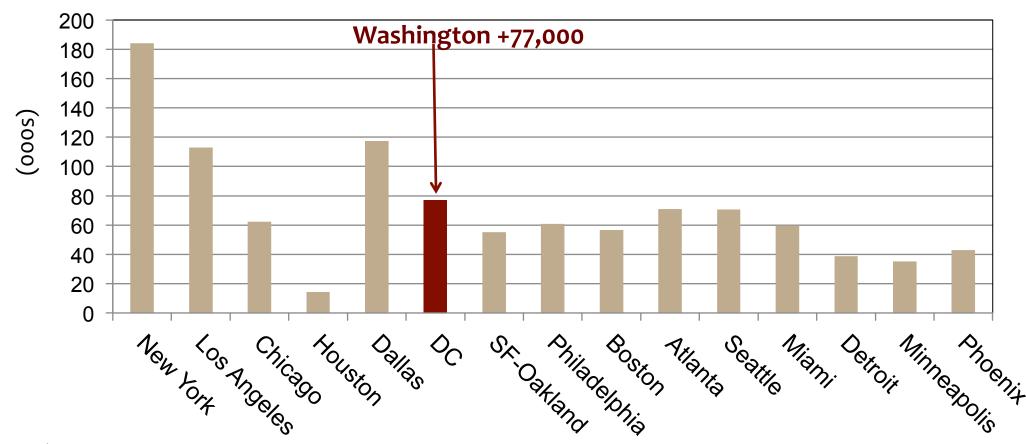


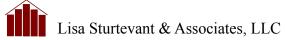
Lisa Sturtevant & Associates, LLC | 3913 Old Dominion Boulevard | Alexandria, Virginia 22305 703-598-1220 | lisa@lisasturtevant.com | www.lisasturtevant.com

Washington DC Area Economic Conditions

Context for the housing market recovery & housing affordability

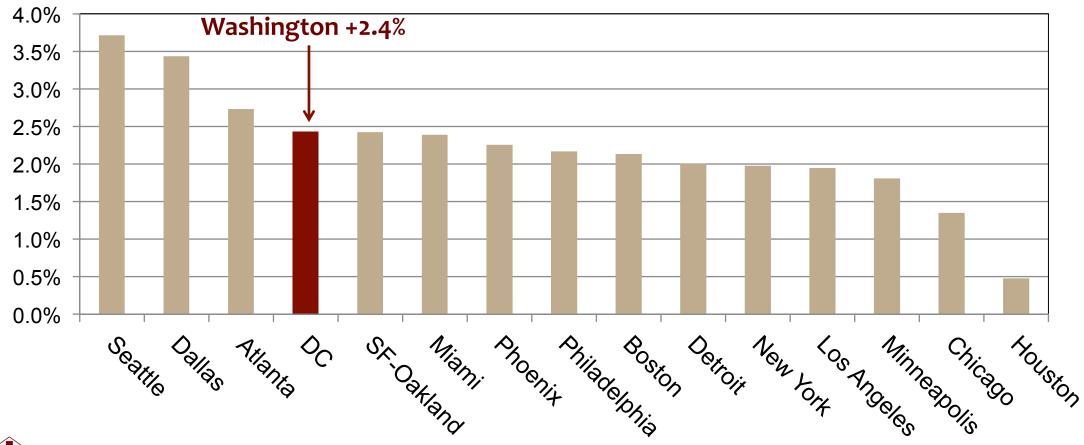
15 Largest Job Markets Job Change: Aug 2015 – Aug 2016





Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis

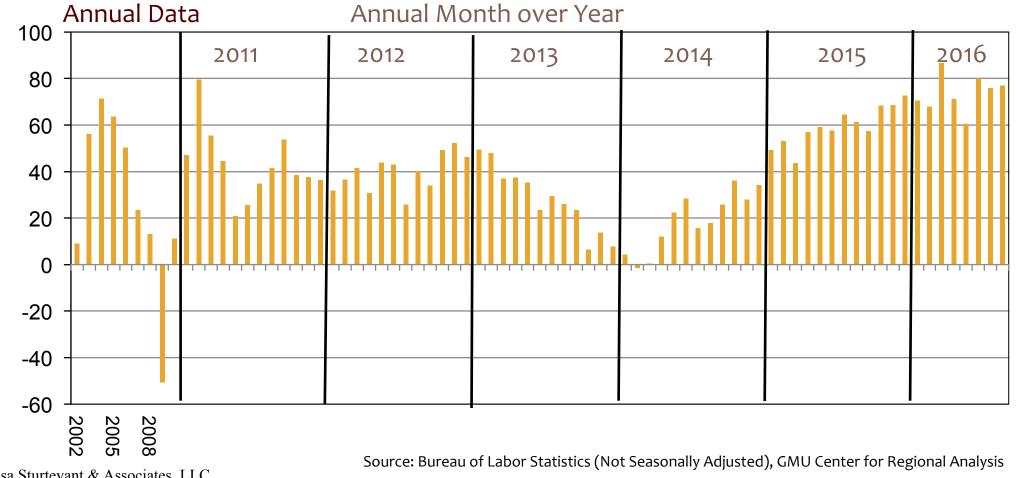
15 Largest Job Markets Job Change (%): Aug 2015 – Aug 2016



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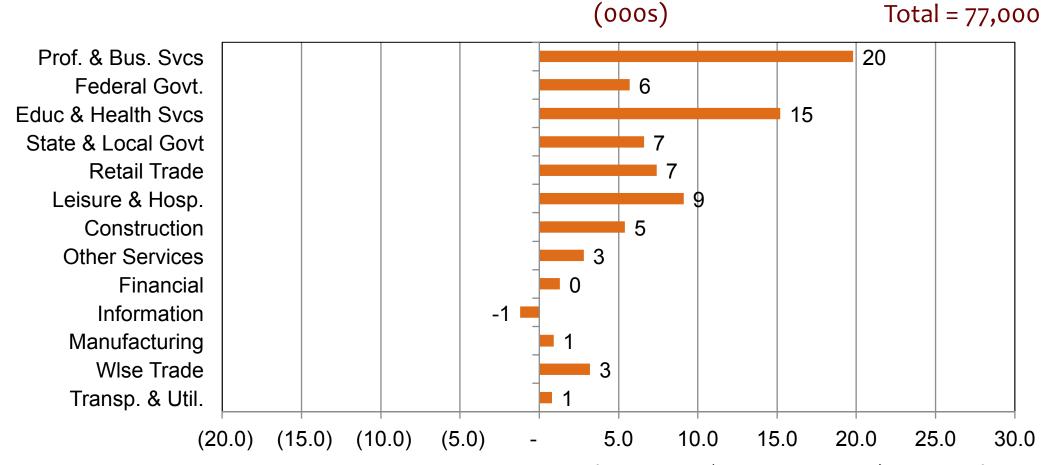
Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis

Annual Job Change: 2002-2016 Washington MSA



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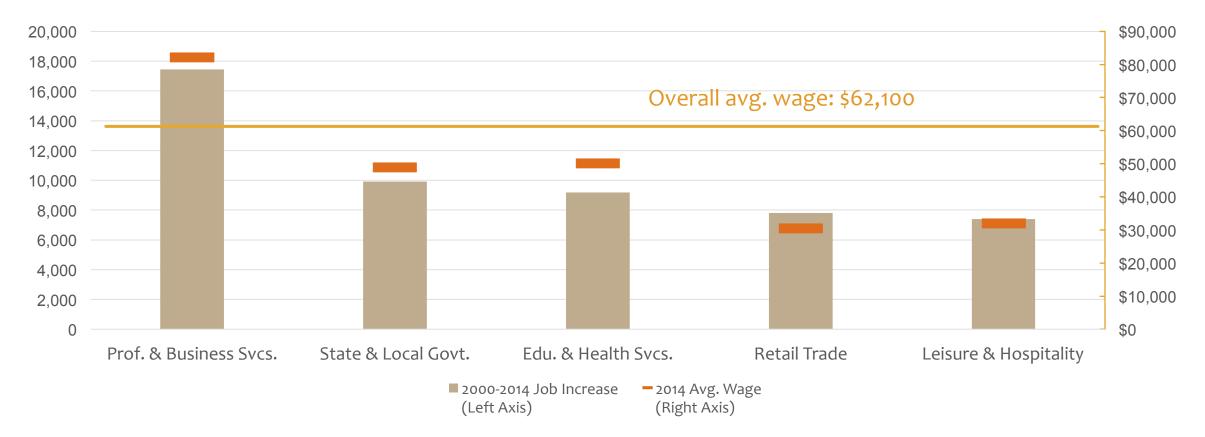
Job Change by Sector: Aug 2015 – Aug 2016 Washington MSA



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Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis

Job Gains (2000-2014) and Average Wages (2014), Loudoun County



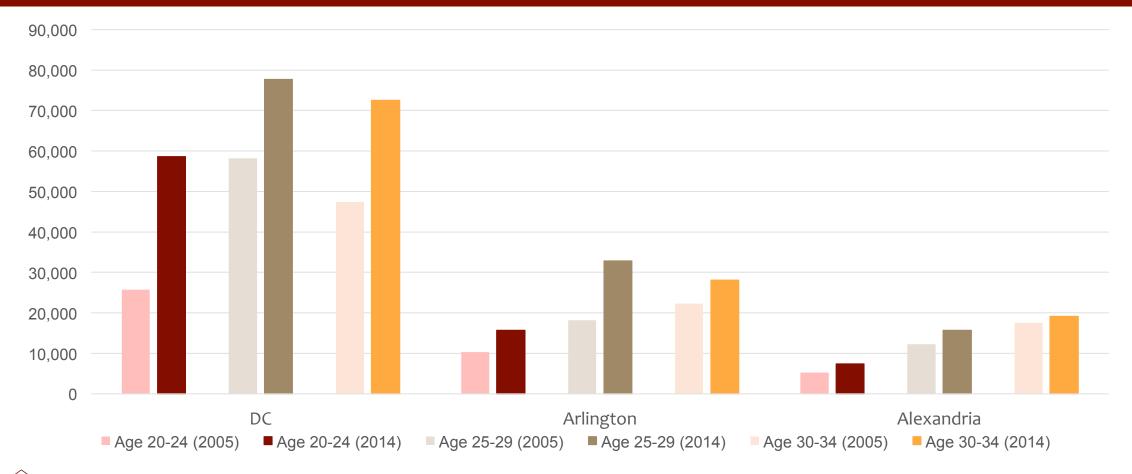


Source: Quarterly Workforce Indicators and Quarterly Census of Employment and Wages

Post-recession growth in the young adult population

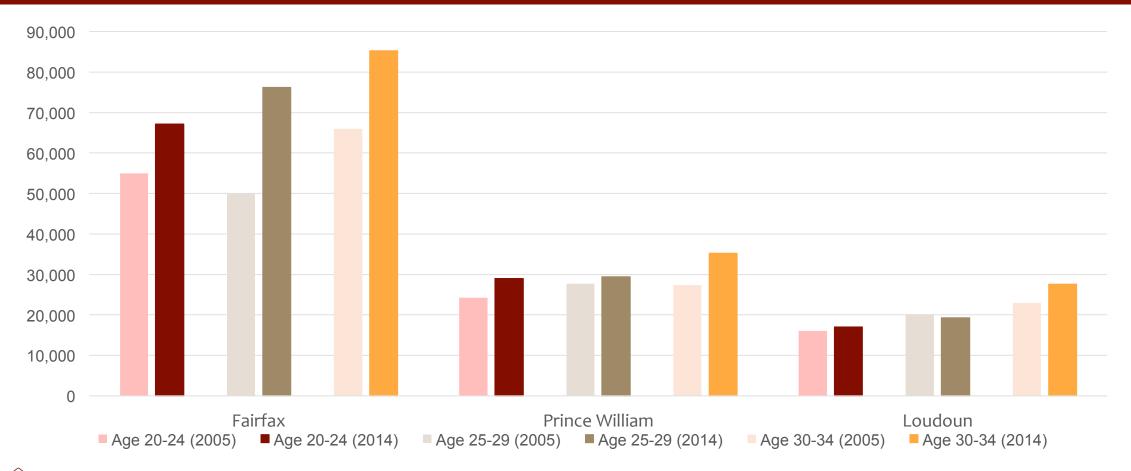
Housing opportunities vary depending on where new workers live

Millennial Population: 2005-2014 Inner Core Jurisdictions



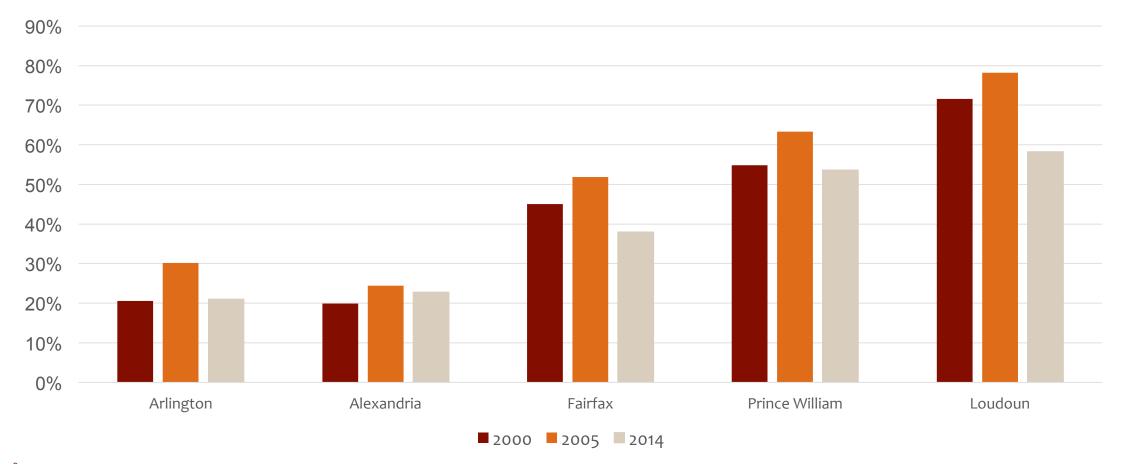
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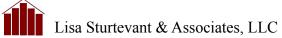
Millennial Population: 2005-2014 Select Suburban Jurisdictions



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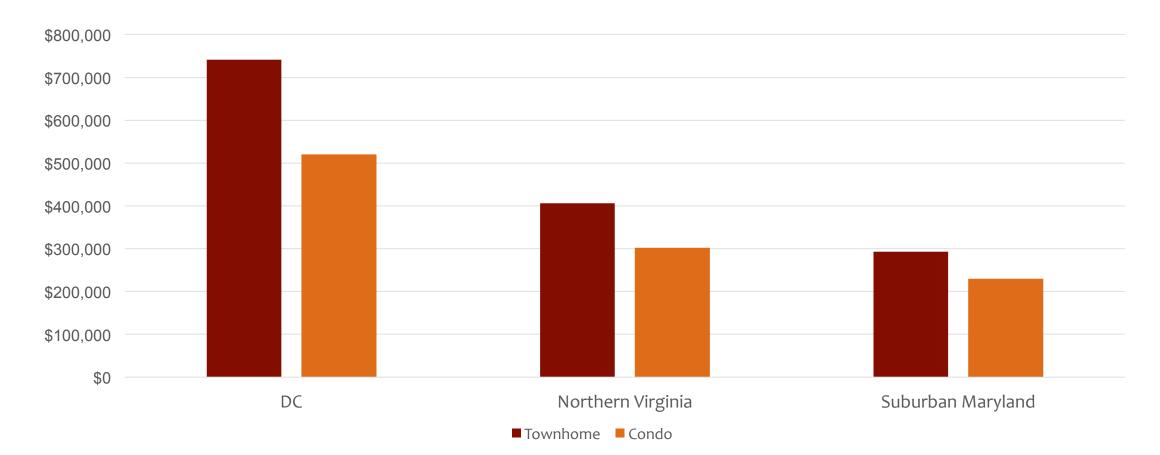
Home Ownership Rates Among 25-to-34 Year Old Households: 2000-2014 Select Jurisdictions





Source: U.S. Census Bureau, 2000 decennial Census, 2005 and 2014 American Community Survey 1-Year files

Average Home Prices: August 2016 Select Jurisdictions

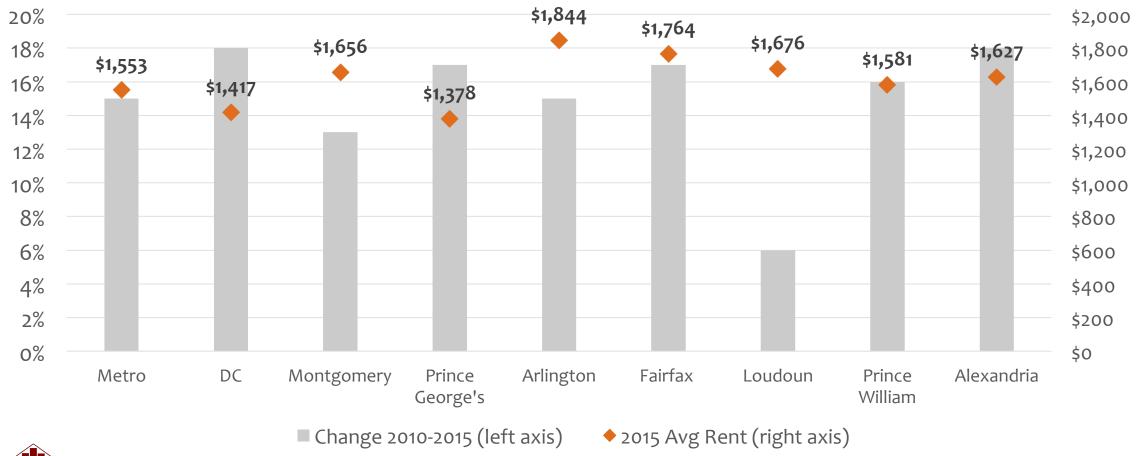


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Trends in Housing Costs and Incomes

Significant differences across the region and for different parts of the population

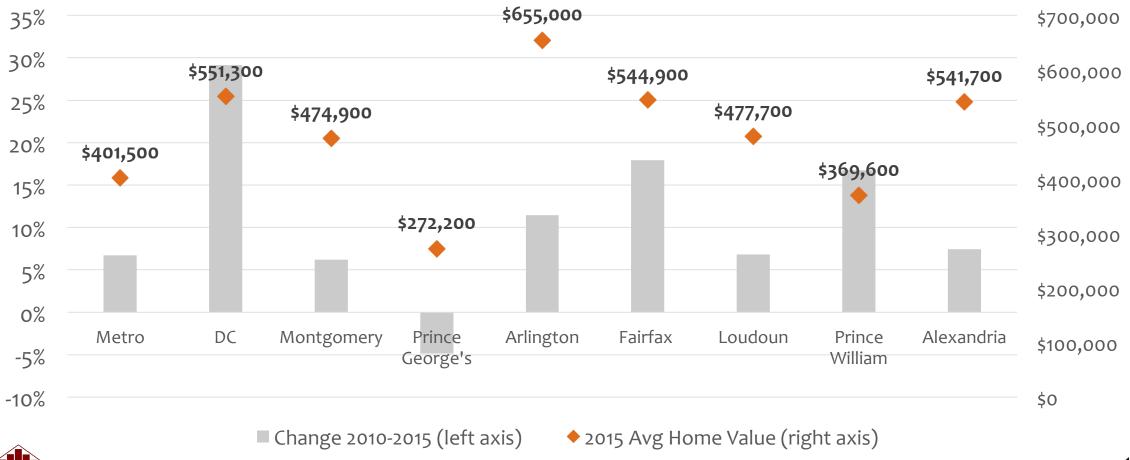
Average Rents and Rent Change



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Source: US Census Bureau, 2010 ad 2015 American Community Survey 1-year files

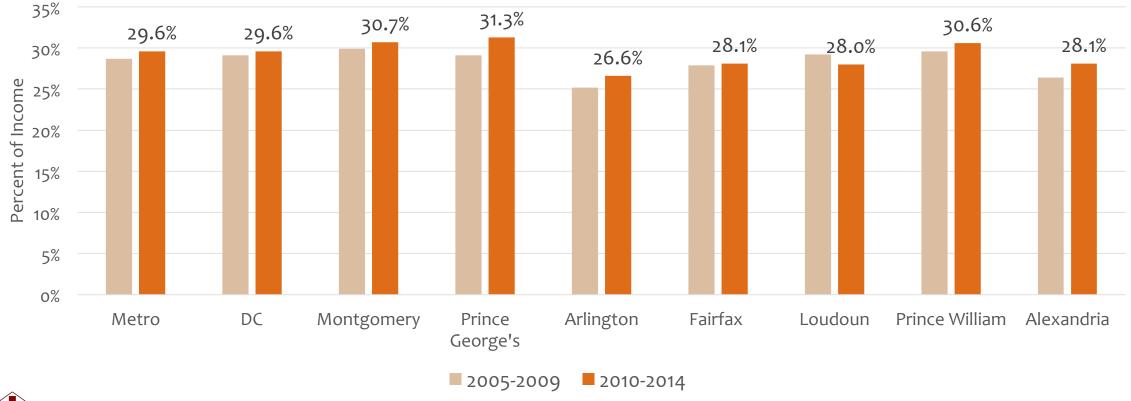
Average Home Values and Home Value Change



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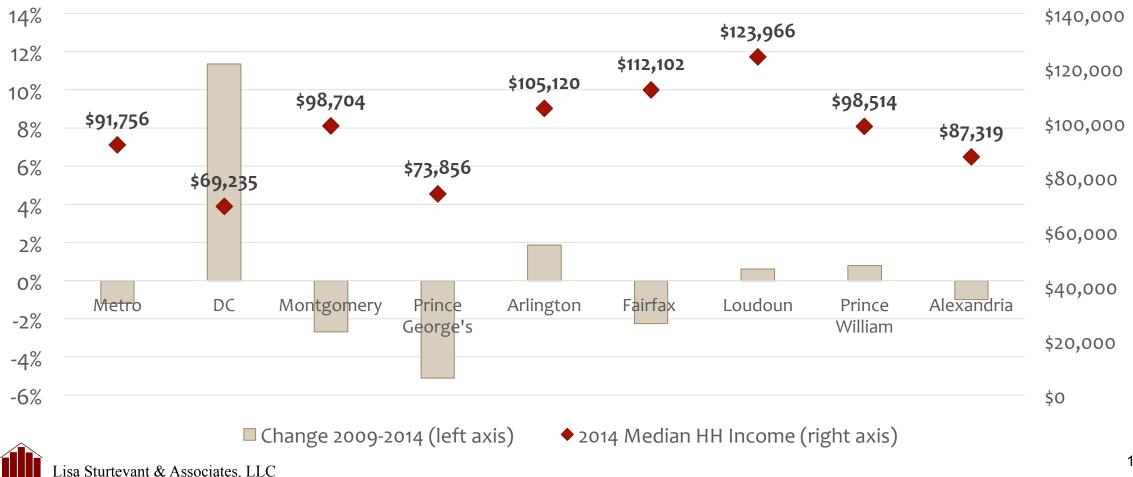
Source: US Census Bureau, 2010 and 2014 American Community Survey 1-year files

Median Gross Rent as a Share of Median Household Income

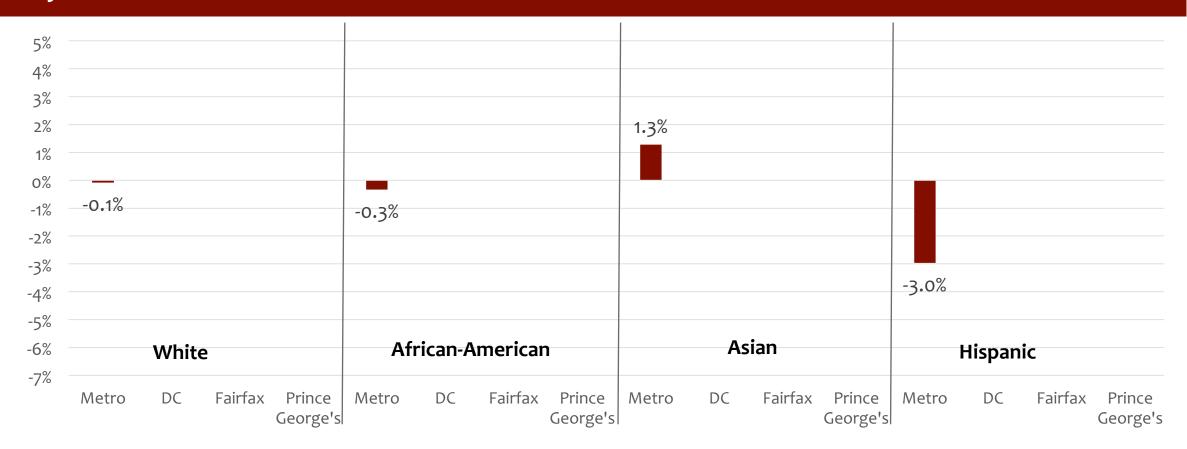


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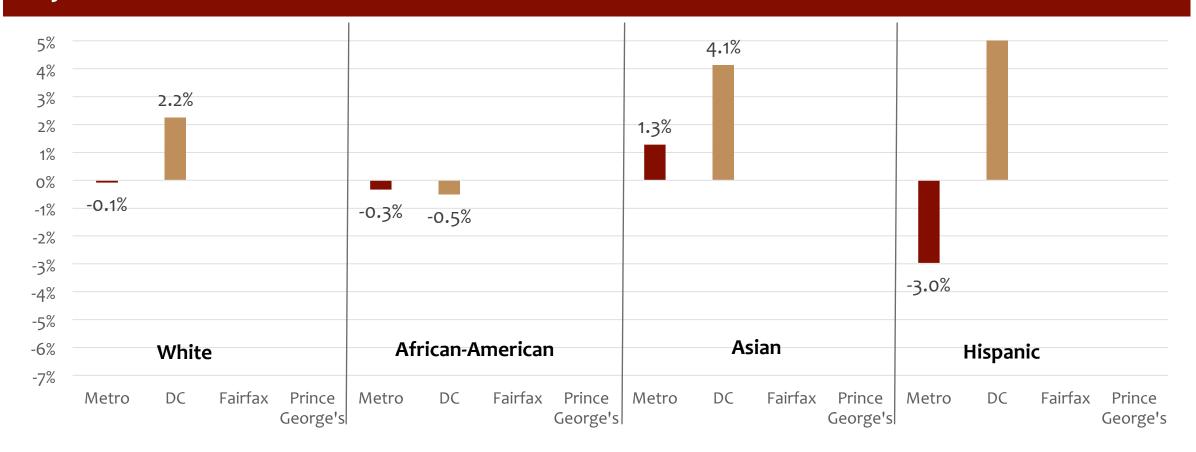
Median Household Income and Income Change (2014 \$s)



Median Household Income Change, 2009-2014 (2014 \$s) By Race

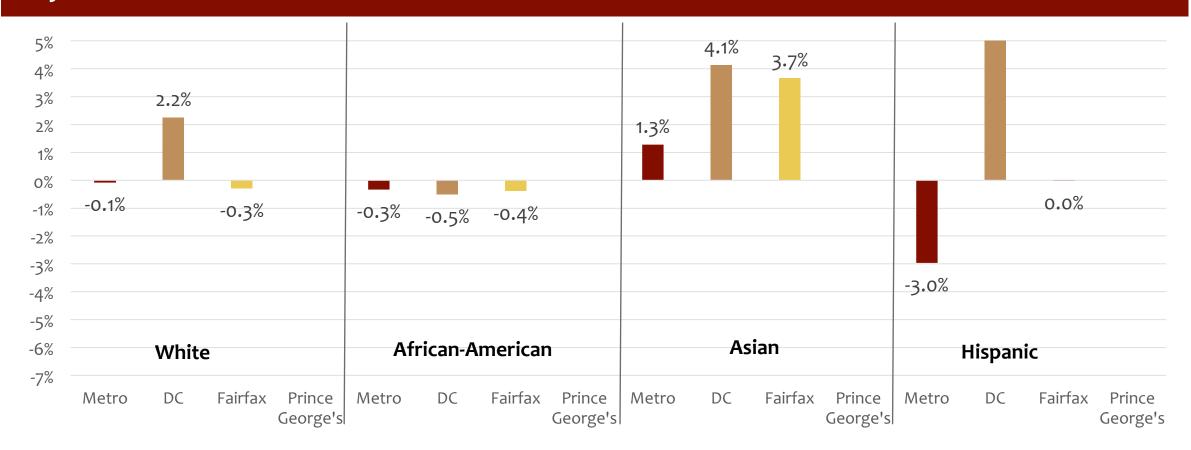


Median Household Income Change (2014 \$s) <u>By Race</u>

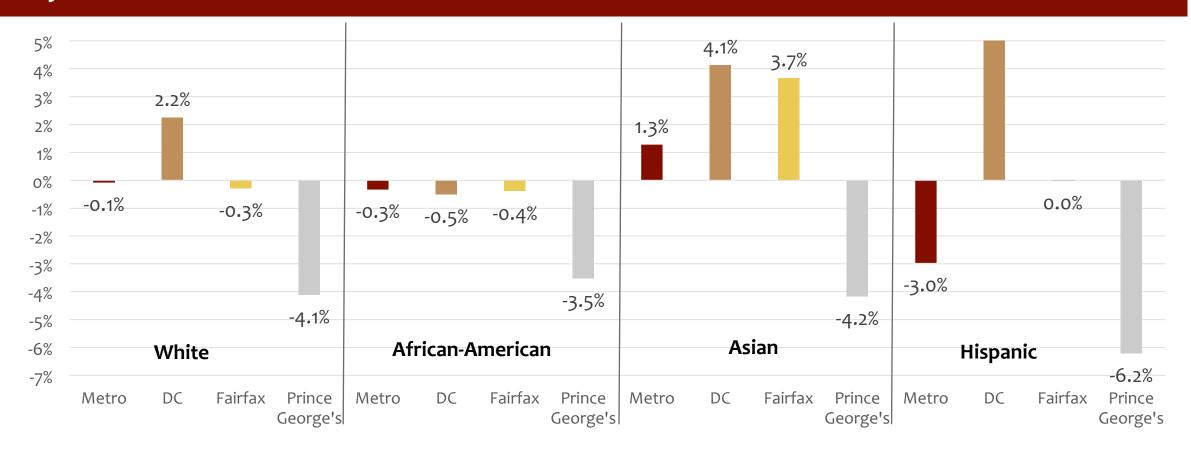




Median Household Income Change, 2009-2014 (2014 \$s) By Race

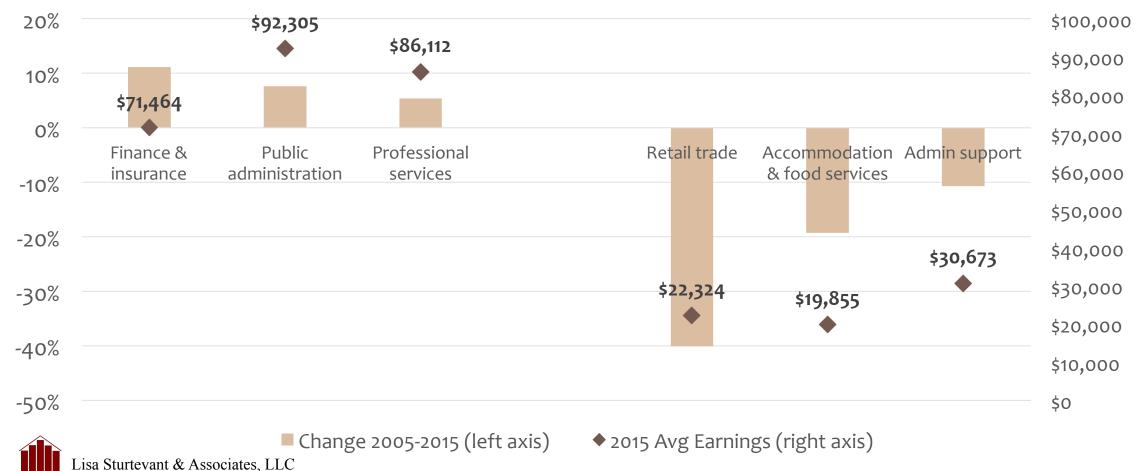


Median Household Income Change, 2009-2014 (2014 \$s) By Race





Median Earnings and Change in Earnings (2015 \$s) By Industry (Metro Area)

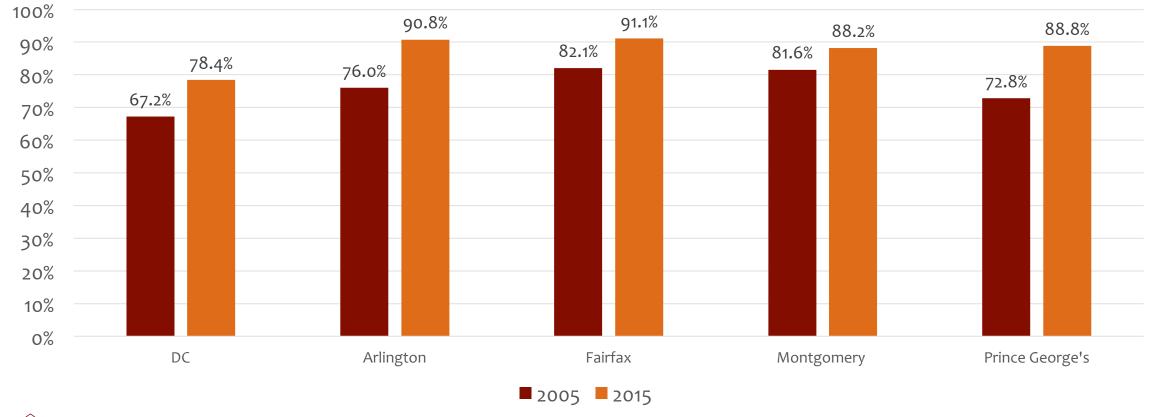


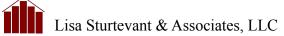
Patterns in Housing Affordability and Commuting

Rising affordability challenges and longer commutes for some segments of the population

23

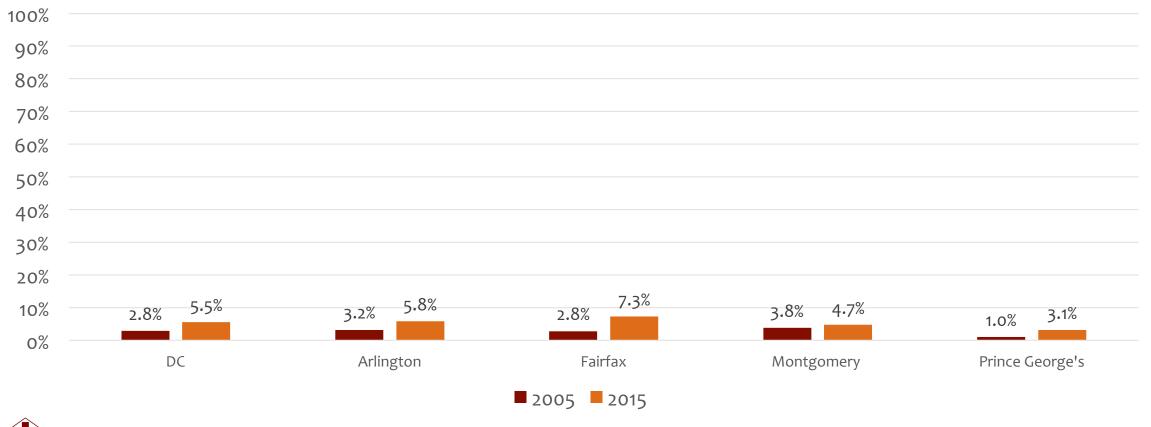
Cost Burden Households (renters) Households with incomes <\$50,000





Source: U.S. Census Bureau, 2005 and 2015 American Community Survey 1-Year files

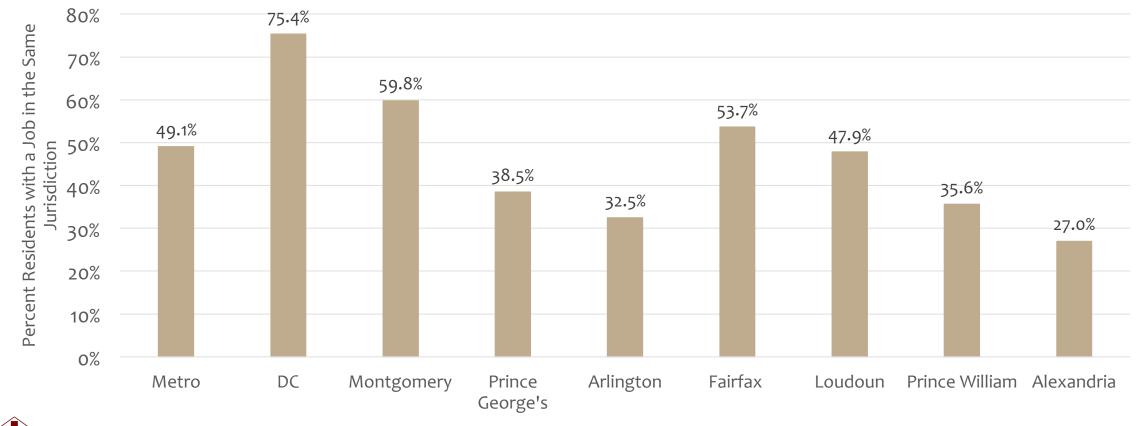
Cost Burden Households (renters) Households with incomes \$100,000+



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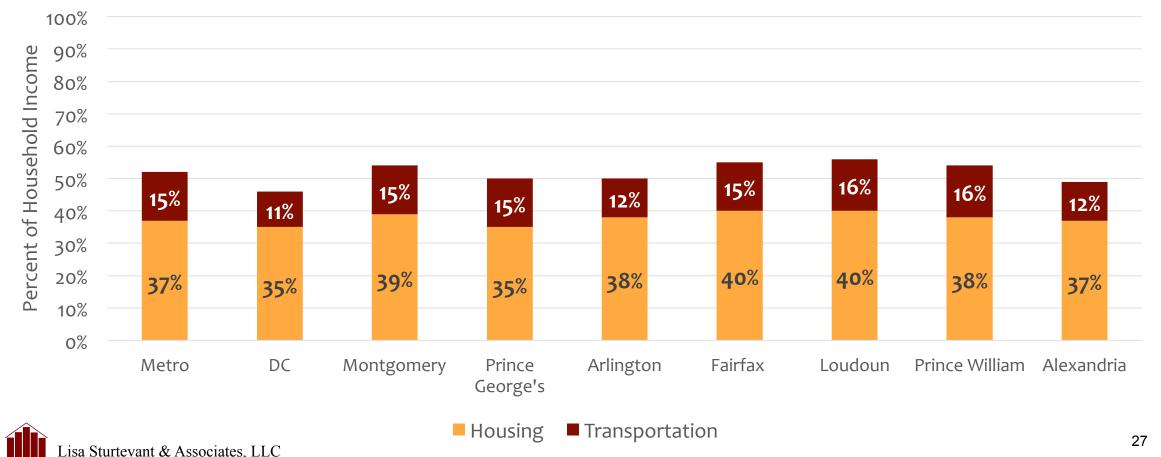
Source: U.S. Census Bureau, 2005 and 2015 American Community Survey 1-Year files 25

Place of Work & Place of Residence, 2014



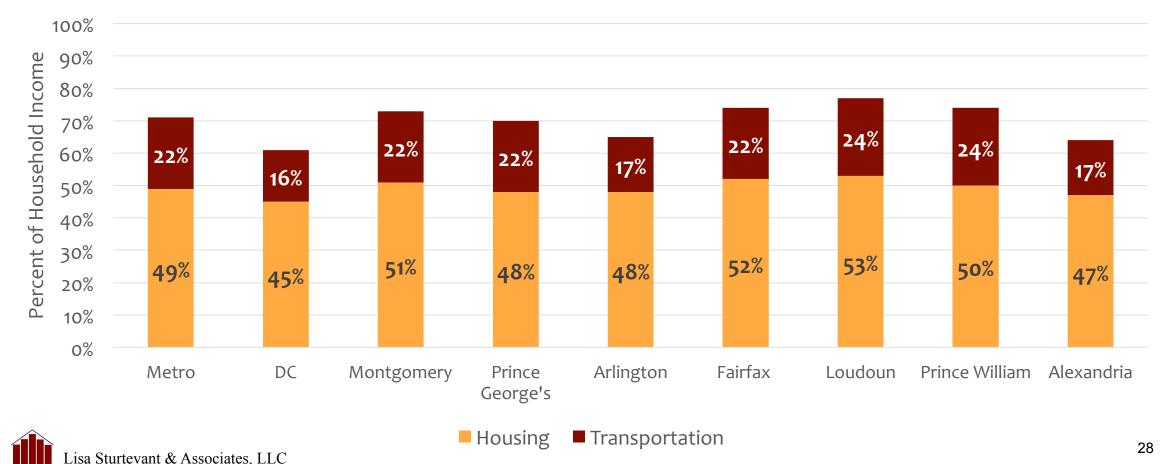
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Housing + Transportation Costs, 2008-2012 Moderate Income, 3-person family (HH income \$71,861)



Source: HUD, DOT, Location Affordability Index

Housing + Transportation Costs, 2008-2012 Low Income, 3-person family (HH income \$44,913)



Source: HUD, DOT, Location Affordability Index

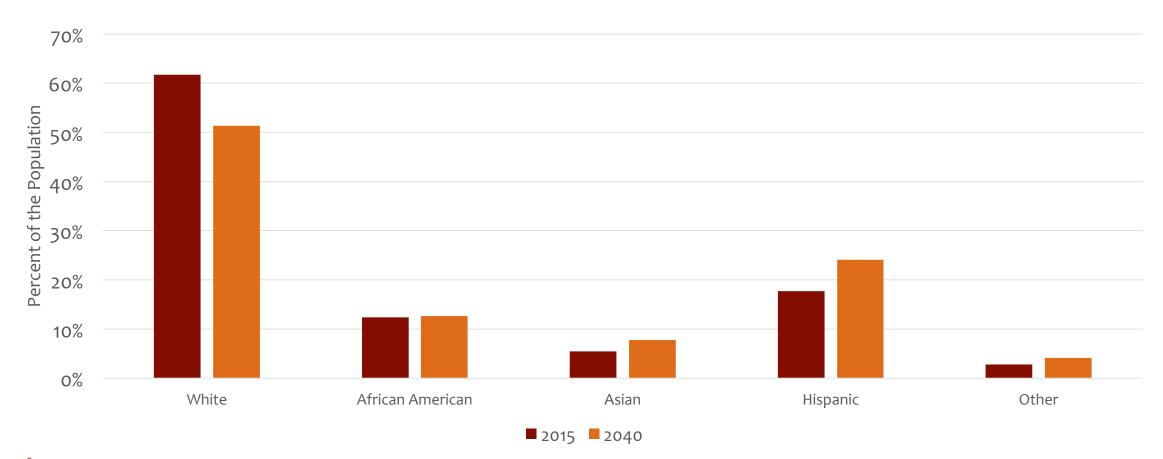
Implications of an Uneven Recovery

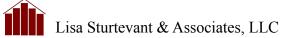
Widening gaps across populations and parts of the region

Net New Jobs and Jobs Vacated by Retirees, 2015-2040 Metro Area

Jobs by industry (000s)	Net New Jobs	Retirees
Construction, Natural Resources, & Mining	80.9	40.6
Manufacturing	(5.5)	27.9
Transp., Trade, & Utilities	(0.1)	124.9
Information	37.5	18.0
Financial Activities	8.5	63.9
Prof & Business Services	505.0	163.3
Educ & Health Services	90.1	149.0
Leisure & Hospitality	46.2	50.7
Other Services	8.0	72.7
Federal Govt	(42.4)	125.7
State & Local Govt	65.1	124.5
Military	3.2	0.1
Total	796.4	961.3

Race and Ethnicity of the Population, 2015-2040 U.S.





Source: US Census Bureau, Population projections (July 2016)

Economic & demographic changes significantly impact housing needs

- Will young adults in the region buy homes or rent long-term?
 - Will they move to the suburbs? Or leave the region altogether?
- Will Boomers downsize and will they find buyers for their homes?
 - Will retirement be delayed? Will they be able to age in their communities?
- Will lower-wage workers (including entry-level workers) be able to find housing they can afford?
 - How will high housing costs exacerbate income and wealth inequality? How will those impacts be felt in different parts of the region?

Ensuring all residents benefit from a strong economy

Solutions include housing—and more



Solutions to promote economic opportunity

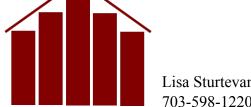
- Understand the scale and scope of the region's housing needs and the impacts of not meeting those needs
- Share **best practices locally** for expanding housing options
- Promote the development and preservation of housing near transportation and jobs
- Build a broad base—schools, public health agencies, economic development agencies, local foundations
- Identify new sources of funding
- Listen and respond to NIMBY concerns

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