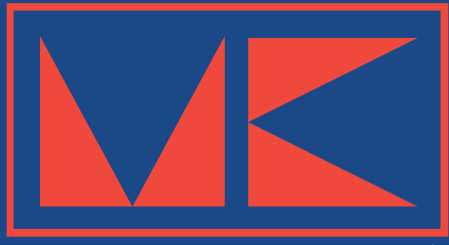


Welcome to the

32ND ANNUAL
H*Ō*ND
HONORS

June 21, 2023



MORGAN-KELLER CONSTRUCTION



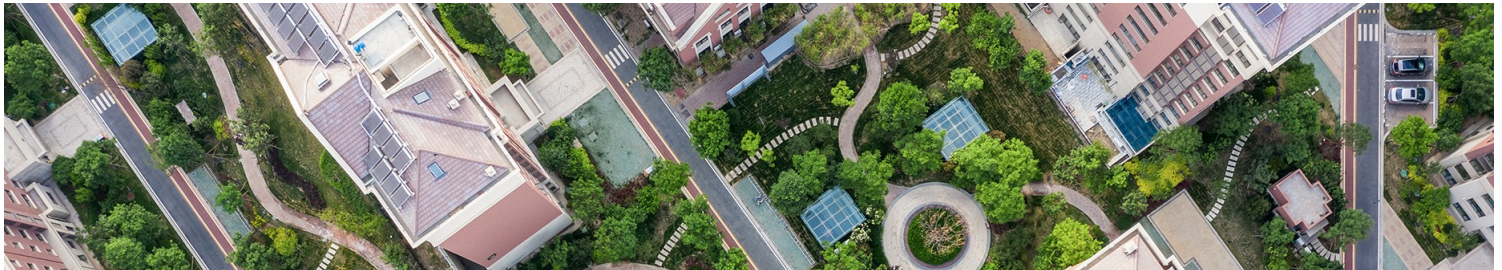
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AGENDA

5:30 PM

DOORS OPEN

6:30 PM


PROGRAM

- Welcome from HAND*
- Keynote Address*
- Housing Achievement Awards*
- GenerationHAND Scholarship Awards*
- Children's Essay Contest Winner*

7:00 PM

Reconnect in-person with your friends and peers with live music, spirits, exquisite cuisine stations and more.

#HANDHonors23

 @HAND

  @HANDHousing

GREETINGS FROM HAND LEADERSHIP

HAND Members,

It is our pleasure to welcome you to the 32nd Annual HAND Honors! If you're reading this, you're well aware that we've switched up our venue and theme this year. Formerly known as the Annual Meeting, the Annual HAND Honors is our new take on the annual fundraiser. You're in for a wonderful evening of inspiration and connection where you'll cultivate partnerships with changemakers and celebrate the accomplishments of affordable housing industry leaders. Themed *We See You*, this year's event recognizes both the great obstacles that our communities face from day to day, and the Capital Region's unprecedented housing affordability and inventory challenges. We see the work you are doing to build first-class homes that are affordable to our neighbors, the attention you put into your resident services programming and the impact of creating space for residents to thrive. And most of all, we see the incredible opportunities in front of us to work together towards a more equitable region.

For 32 years, HAND has provided a platform for real estate and community development professionals who share a common goal of increasing opportunity through the vehicle of affordable housing. Our diverse collective of members represent the ecosystem of partners whose collaboration is critical to creating more equitable outcomes in our communities. Although we've come a long way since our beginning days, we stay true to the original mission of building our members' capacity with a dynamic and innovative calendar derived directly from members' needs. Today we are proud to report that we host 40+ training and convenings throughout the year, serving 2,500+ individuals. THANK YOU for supporting this programming - whether you attended a session, worked with the HAND Team on planning or lent your time as a speaker.

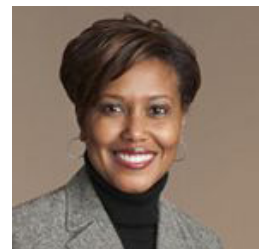
We would be remiss if we did not also take this opportunity to acknowledge several individuals who have made this event possible. First and foremost, we extend a huge HAND thank you to all of our underwriters, sponsors, and each of you who purchased a ticket package, an ad, or supported this event in some way. Each and every contribution allows us to continue convening, educating and advocating our membership base in the spirit of our mission. We would also like to thank the Board of Directors and the HAND Team (Courtney Battle, Susan Ortiz, and Trianna Overton) for their dedication to this work all-year round. We also appreciate all of the consultants and vendors who support the HAND Team's day-to-day operations behind the scenes - it truly takes a village to do all that we do!

In closing, we truly hope that you enjoy tonight's festivities. We encourage you to meet some new faces and reconnect with some familiar ones, as that partnership is a cornerstone of bringing more equitable communities to fruition. And we have no doubt that our award winners will leave you energized to keep the momentum going in your own work over the coming months. As we plan our upcoming programs and activities, we look forward to staying connected with you. As always, please feel free to use the HAND Team as a resource - we are committed to working with you to advance our region's progress. Thank you for joining us at HAND Honors!

Heather Raspberry
EXECUTIVE DIRECTOR, HAND



Winell Belfonte
PRESIDENT, HAND



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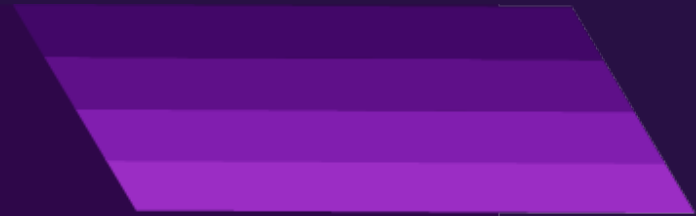


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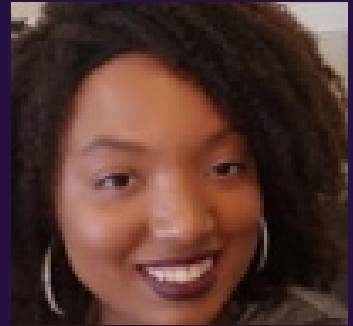
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Christopher Earley

We would like to celebrate our teammate, Christopher, on his Housing Achievement Award for **Racial Equity In Action**.

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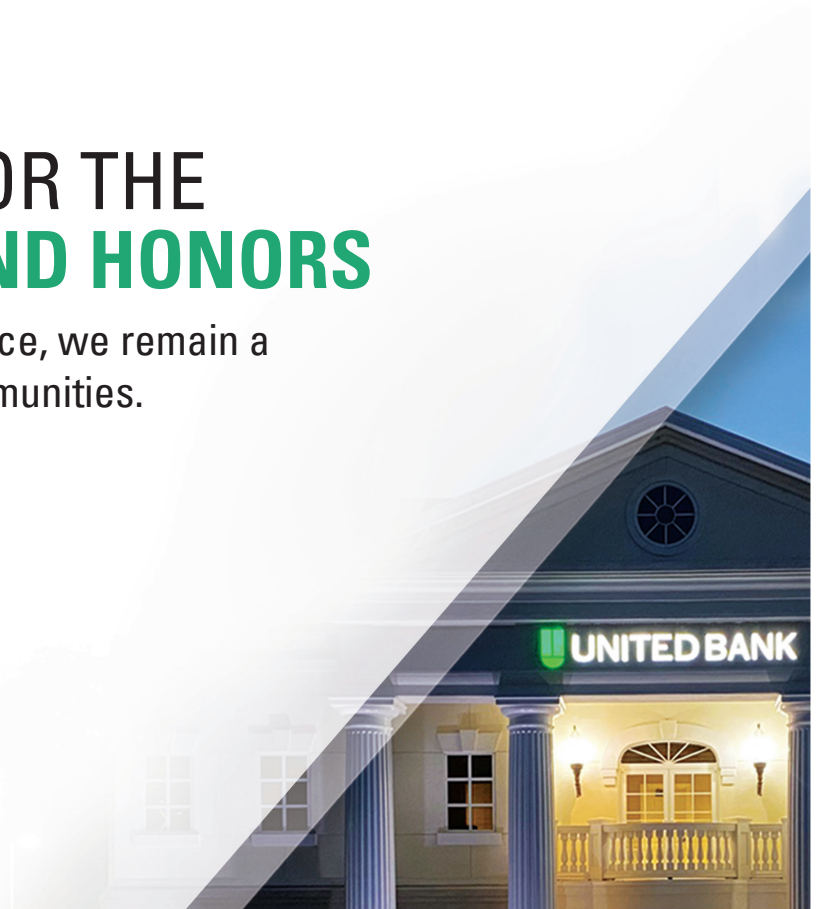
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COLVIN INSTITUTE OF REAL ESTATE DEVELOPMENT



Roy Priest

HOUSING OPPORTUNITIES COMMISSION

GENERATIONHAND SCHOLARSHIP

Judges



William Ferrell

BANK OF AMERICA



Robert Margolis

TM ASSOCIATES



Maia Shanklin Roberts

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John D. Spencer

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GENERATION HAND SCHOLARS



Destin Marshall
HOUSING UP

*Incoming freshman at
Morgan State University*

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Toromo Funsho
AHC

*Incoming freshman at
University of Virginia*

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CHILDREN'S ESSAY CONTEST



Hermon Weldegiorgis
AHC

GRAND PRIZE WINNER

Moises Santos, Montgomery Housing Partnership (Runner Up)
Emujin Amarmend, Arlington Partnership for Affordable Housing (Runner Up)
Ameera Rhodes, Howard County (Runner Up)



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Calvin Cafritz



Jacquelyn Glover



Marvin Turner

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- Expanding opportunity for local, POC-owned food businesses to engage in the robust food ecosystem and increase health equity through the Nourish D.C. Fund

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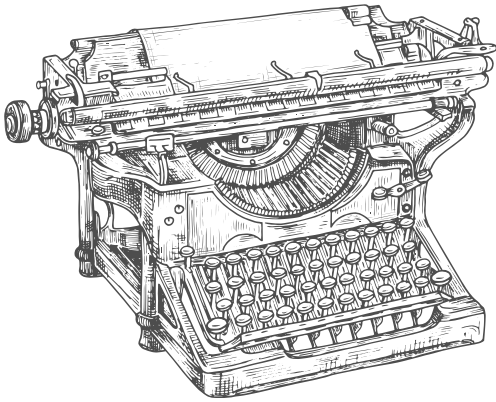
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HAND YEAR IN *Review*

By The Numbers

26 JURISDICTIONS REPRESENTED IN HAND'S FOOTPRINT

2,500+ INDIVIDUALS TRAINED ANNUALLY

50 MENTOR/MENTEE MATCHES

94 BIPOC DEVELOPERS SERVED

20+ INDUSTRY SECTORS SERVED

COUNTLESS MEMBERS & SPONSORS WHO WE COULDN'T OPERATE WITHOUT!

HAND Report

With a footprint spanning Baltimore, Washington and Richmond, HAND is the leading nonprofit membership collective leveraging the power of its cross-sector network to support the development and preservation of affordable housing in the Capital Region. Representing the ecosystem of partners who collaborate in bringing equitable communities to fruition, HAND works to disrupt the systems that perpetuate inequity in the communities we serve. We do this by embedding racial equity into our operations, practices, and programming, and activating our membership through policy forums and advocacy designed to drive impact for Black and brown communities residing at the sharpest intersections of inequity. We are excited to introduce everyone to the new annual meeting, HAND Honors, an evening dedicated to celebrating the accomplishments of affordable housing industry leaders,, strengthening existing relationships and building the partnerships that are essential to the work we do.

Over the last year, HAND has been able to hold more than 50 trainings and events for its members, thanks largely in part to a hybrid of in-person and virtual settings. The pandemic may have changed how and where we connect, but HAND is committed to fostering partnerships that are critical to the creation and preservation of affordable housing. We will continue to balance our training in the way that allows us to bring members the best, most intentional and effective tools for capacity building.

HAND At A Glance

GenerationHAND

HAND has always been dedicated to convening and educating current industry professionals, but we have doubled down on our commitment to lifting up the next generation. Through our mentorship program and the new scholarship program, HAND is helping prepare the affordable housing and community development leaders of tomorrow. We had 49 participants in this year's mentor program, and we are excited to announce the first-ever GenerationHAND Scholarship recipients during tonight's program.

Training & Capacity Building

Sharing ideas and best practices is essential to the work we do. Throughout the year, HAND hosts several training programs and series to build members' capacity to address and advocate for policies that will help increase the affordable housing supply throughout the region. HAND serves more than 450 individual and organizational members, covering 26 jurisdictions.

Affinity Groups

HAND affinity groups are small, peer-to-peer groups that focus on different industry sectors. We host quarterly meetings for members to exchange ideas, share best practices, or troubleshoot problems with other industry professionals. Current groups include Resident Services, Asset Management, Environmental Justice, Racial Equity and GenerationHAND. Interested in joining or starting an affinity group? Contact Program Director Susan Ortiz, sortiz@handhousing.org.

Housing Indicator Tool

HAND launched the **Housing Indicator Tool (HIT)** 3.0 in April 2023. HAND is dedicated to taking bold steps to build public and private will, and to catalyze action that addresses housing affordability in our region. This year's tool included data from 20 jurisdictions, including five from the Baltimore region for the first time.

Launched in March 2021, this first of its kind platform provides the most up-to-date information on housing production across the region, a comparison with established local housing targets, and a high-level evaluation on the effectiveness of local programs and policies intended to bolster affordable housing production. Released on an annual basis, the tool provides in-depth jurisdictional data that is critical in making the case to decision makers and community stakeholders for affordable housing production. Most importantly, the tool is grounded in racial equity.

Throughout the year, HAND also hosts a number of activations highlighting jurisdictions and industry leaders across the region who are making powerful strides to address our region's housing needs (374,000 net new housing units to be exact!). These events build on the data and policies that can be found on the platform, while inspiring others in the ecosystem with innovative strategies and insights that can drive housing production. The tool includes a series of **calls-to-action**, so you and your organization can start turning advocacy into action!

More HAND Highlights

- **Health & Retirement Benefit Packages:** HAND is pleased to partner with The Center for Nonprofit Advancement, VitalHealth, and Nonstop Wellness to support HAND members committed to diversity, equity, and inclusion with an opportunity to reevaluate their employee benefits package. Through VitalHealth, HAND members can provide their employees access to health care coverage and retirement benefits at the best possible value.
- Searching for a new opportunity? Searching for great talent to add to your team? **HAND's Career Center** is available to all of our members seeking to further their career or bring fresh energy to their organization.
- **Salary & Benefits Survey:** Offered on a biennial basis, the survey is a benefit available to HAND's nonprofit members, providing critical data and information to ensure organizations are competitive in the provision of salaries and benefits offered to their employees. Additionally, the survey is a useful tool for supporting 990 compliance and providing comparative data for a variety of strategic planning purposes.
- **HAND Communications:** From the News & Notes e-blast to HAND's social media platforms and the blog, there are a number of ways that we stay connected to YOU! Interested in staying abreast of HAND updates, industry news and more? **Subscribe here.**

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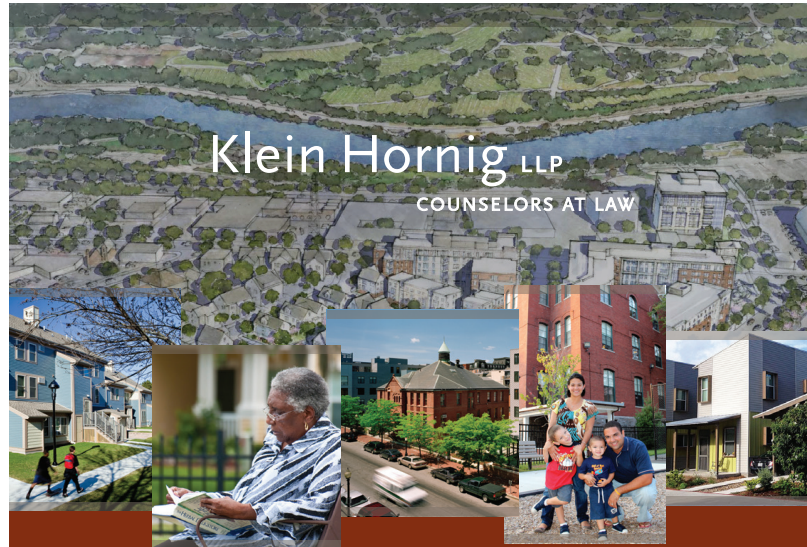
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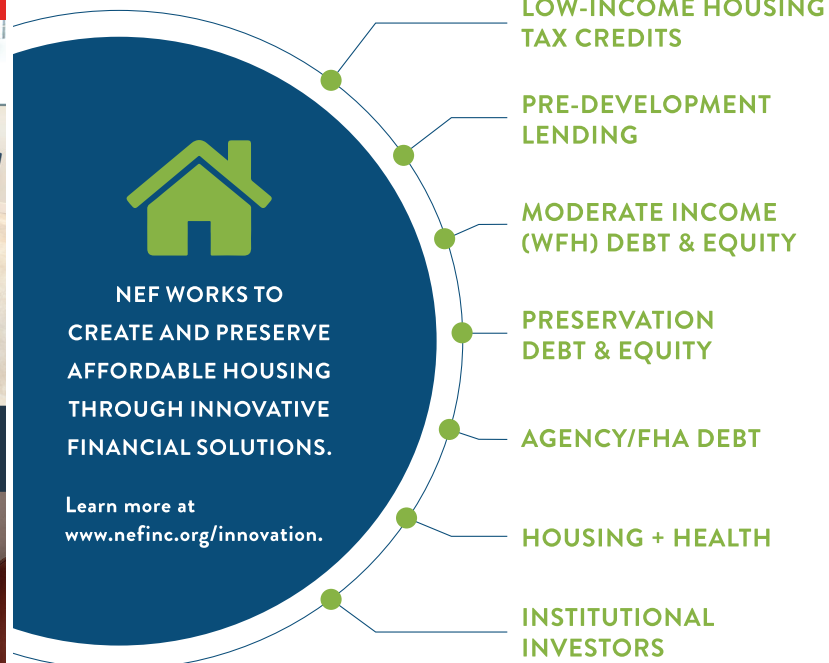


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