



HAND

2016-2017
Year in Review

About HAND

For nearly three decades,

HAND has served as the only multistate regional membership association of its kind. Through education, engagement and training, HAND builds the capacity of its rich and diverse membership, which includes: real estate developers, services providers, lenders, advocates, investors, builders, accountants, lawyers, engineers, architects, consultants, government agencies, policy makers, and students – all individuals dedicated to creating and preserving safe, healthy and affordable housing opportunities across Washington, D.C., Maryland and Virginia.

Our jurisdictions, like many across the country, have experienced a weakening of the critical tools and financial support needed to develop healthy and sustainable affordable housing. Faced with the combination of limited resources and a growing need to serve the most vulnerable, HAND and its members continue to exhibit innovation in all of our efforts to empower individuals and families through strong community development.

TRAINING AND CAPACITY BUILDING SERIES

Each year HAND's Program Committee and training sponsors collaborate to provide a dynamic program calendar for our membership. Our discussion groups, trainings and networking events foster valuable relationships as well as the exchange of critical information– much of which our members can immediately apply to their work.



2016-2017 HIGHLIGHTS

Matters@HAND

Matters@HAND was born out of the organization's ongoing commitment to provide the necessary tools to help create and sustain thriving communities. The 12-part thought leadership series covered a wide range of issues, from fair housing to the challenges of living under severe cost burden. Each entry takes a deep dive into housing needs and challenges, economic and policy forecasts and best practices, all with a focus on our local jurisdictions. The series serves as a one-stop-shop for timely, relevant, and objective analysis on the state of affordable housing in our communities.

MERGER OF EXELON & PEPSCO

When the Exelon Corp., one of the nation's largest electric utilities, announced its intent to acquire Pepco Holdings Inc. in 2014, the National Housing Trust (NHT) approached HAND about working together to secure investments for energy efficiency improvements in affordable rental housing. To win approval of the merger from the Maryland and District of Columbia Public Service Commissions, the utilities had to demonstrate that the transaction would result in direct benefits to customers through investments in rate credits, energy efficiency, and other opportunities. The challenge was ensuring that affordable housing owners and residents would share in those benefits. NHT, HAND, the National Consumer Law Center and the Maryland Affordable Housing Coalition, joined forces to convince the utilities, public service commissioners, and other stakeholders that the merger should not be approved unless it included investments in energy efficiency for affordable housing owners and residents. As part of the merger agreement approved by the commissions, nearly \$20 million in funding for energy efficiency investments in affordable housing will become available across both D.C. and Maryland.

GenerationHAND

GenerationHAND is an emerging leader initiative designed to support the unique needs of practitioners who are on the rise within the affordable housing and community development industry. The goal of this initiative is to provide needed tools and guidance to our developing leaders as they pursue successful careers in the public and private sector. This exclusive program hosts a variety of dialogues, networking events and volunteer opportunities throughout the year which cultivate valuable insights and engagement with seasoned professionals directly from the HAND membership.

Visit www.HANDHousing.org to learn more!

NEVER ENDING

Collaboration. Innovation. Transformation.



Nearly **300+** tweets
& over **125** Facebook posts



Collaborated with
52 organizations
to develop programming

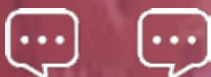
ENDLESS

sectors represented within the membership

Welcomed **60** new members
to the HAND family bringing
the grand total to **369!**

1,426

HAND members
and industry partners
trained



Hosted **25**
Training & Capacity
building events

COUNTLESS

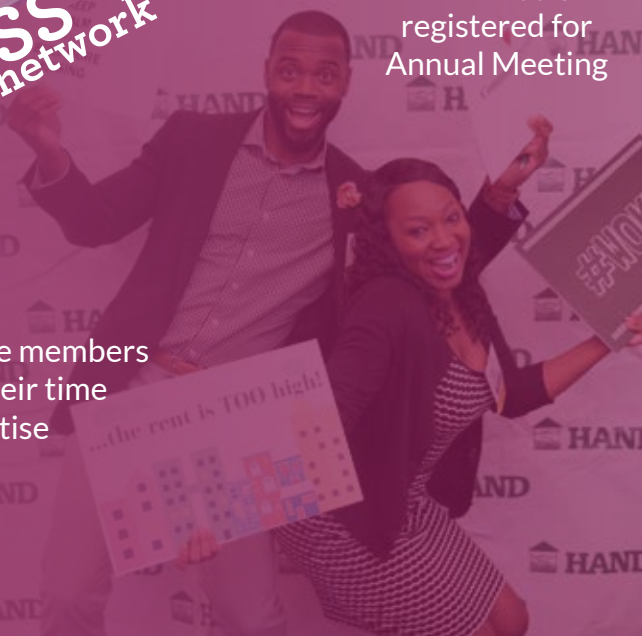
opportunities to network

Over
1,400
individuals
registered for
Annual Meeting



63

committee members
sharing their time
and expertise



Board of **DIRECTORS** & Staff

Raymond Skinner, President

President & CEO, East Baltimore Development, Inc.

Monica Warren-Jones, Vice President

Director of Capital Solutions, Enterprise Community Partners

Maryann Dillon, Immediate Past President

Executive Director, Housing Initiative Partnership

Winell Belfonte, Treasurer

CPA, Audit Partner, CohnReznick

Erik Hoffman, Secretary

Partner, Klein Hornig, LLP

Art Bowen, Director

Managing Director of Rental Housing, VHDA

Sarah S. Constant, Director

Managing Director, Mission First Housing Group

Edmund Delany, Director

Senior Vice President, Capital One

Christopher E. Donald, Director

Director of Multifamily Lending, District of Columbia Housing Finance Agency

Sasha Gaye Angus, Director

Senior Vice President, McCormack Baron Salazar

Robert A. Goldman, Director

President & CEO, Montgomery Housing Partnership

Nina Janopaul, Director

President & CEO, Arlington Partnership for Affordable Housing

John Maneval, Director

Deputy Director, Maryland Community Development Administration

Shelley Murphy, Director

President & CEO, Wesley Housing Development Corporation

Derrick N. Perkins, Director

Senior Vice President, Bank of America Merrill Lynch

Mike Scheurer, Director

Vice President, Housing & Community Development, Cornerstones

Michael A. Schlegel, Director

President, Bozzuto Construction Company

Steve Smith, Director

Senior Vice President, AHC, Inc.

John D. Spencer, Founder and Director

Senior Vice President, Victory Housing

Heather Raspberry

Executive Director, HAND

Courtney Battle

Membership Manager, HAND

HAND Committees

Engagement doesn't start or stop with sponsorship. Join one of our committees to help us ensure we properly equip our members with the tools needed to preserve and create affordable housing in our region!

- Executive Committee
- Annual Meeting Committee
- Finance/Audit Committee
- Fundraising Committee

- Governance Committee
- Membership Committee
- Braintrust Committee
- Program Committee

