

**MF Customer Engagement - Customer and Partner Management – LIHTC Equity Acquisitions**  
**Washington, DC, USA**  
**Full-time**

**CORPORATE PROFESSIONAL**

At Fannie Mae, futures are made. The inspiring work we do makes an affordable home a reality and a difference in the lives of Americans. Every day offers compelling opportunities to impact the future of the housing industry while being part of an inclusive team thriving in an energizing, flexible environment. Here, you will help lead our industry forward and make your career.

**THE IMPACT YOU WILL MAKE**

In this compelling position on a growing team leading the equity market, you will be accountable for supporting the business strategy and handling day-to-day operations with a team engaged in executing Fannie Mae's LIHTC investment activities. Fannie Mae is a significant investor in the LIHTC market with a current annual investment cap of \$850 million. Assist in managing Syndicator relationships and develop mutual expectations in order to maximize business opportunities. In reviewing potential investments, identify and manage the underwriting of potential transactions that will achieve corporate goals while developing a sound and diversified portfolio.

- Screen, process, underwrite and close new LIHTC deal and fund transactions.
- Support the management of syndicator proprietary and multi-investor fund relationships and manage partner accounts
- Working with management, recommend business solutions based on analysis of internal and market data.
- Conduct market and site visits as needed
- Provide support for operational activities including work with legal, technology and data reporting teams
- Resolve all customer requests in a timely fashion. Anticipate customer needs and coordinate appropriate internal and external response.
- Actively participate on special project teams as needed

**Minimum Required Experience**

- 4 years

**Desired Experience:**

- Bachelor degree or equivalent
- LIHTC Equity experience is required
- Demonstrated experience in due diligence, modelling and structuring LIHTC investments
- Experience in efficiently managing critical projects and tight timelines
- Strong verbal, written and presentation communication skills

**Skills**

Customer and Market Insights  
Learning and Training Skills  
Risk Assessment and Risk Mitigation

**Tools**

Skilled in Excel  
The future is what you make it to be.

Fannie Mae is an Equal Opportunity Employer, which means we are committed to fostering a diverse and inclusive workplace. All qualified applicants will receive consideration for employment without regard to race, religion, national origin, gender, gender identity, sexual orientation, personal appearance, protected veteran status, disability, age, or

other legally protected status. For individuals with disabilities who would like to request an accommodation in the application process, email us at [careers\\_mailbox@fanniemae.com](mailto:careers_mailbox@fanniemae.com).

**APPLY TODAY**

The link to apply for the role at Fannie Mae is: <https://smrtr.io/b8Ky9>