

Sr. Mgr, Community Development

Bethesda, MD

Bethesda Metro Center (17049), United States of America, Bethesda, Maryland

At Capital One, we're building a leading information-based technology company. Still founder-led by Chairman and Chief Executive Officer Richard Fairbank, Capital One is on a mission to help our customers succeed by bringing ingenuity, simplicity, and humanity to banking. We measure our efforts by the success our customers enjoy and the advocacy they exhibit. We are succeeding because they are succeeding.

Guided by our shared values, we thrive in an environment where collaboration and openness are valued. We believe that innovation is powered by perspective and that teamwork and respect for each other lead to superior results. We elevate each other and obsess about doing the right thing. Our associates serve with humility and a deep respect for their responsibility in helping our customers achieve their goals and realize their dreams. Together, we are on a quest to change banking for good.

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Job Function

This role is responsible for supporting the identification, development and implementation of activities that promote affordable housing in the Mid-Atlantic and for sourcing high impact activities for Community Development Banking's Financial Access Education program. This Community Reinvestment Act outreach role focuses on supporting low- and moderate-income communities through housing and building financial resiliency. Successful candidates will have excellent relationship management and be able to listen, interpret and convert community feedback into actionable programs and investments that help revitalize low and moderate income neighborhoods. Candidates will have a strong sense of purpose and passion for community development.

Responsibilities

- Develop and implement comprehensive affordable housing strategy for Mid-Atlantic
- Source high impact opportunities for market-based Financial Access Educator
- Create and maintain effective community relationships with local housing partners

- Support design and efficient execution of grant portfolio that provides multiple returns
- Represent Capital One in the community through public speaking and event attendance
- Provide local and national subject matter expertise on affordable housing
- Generate opportunities for Capital One's Community Finance Department by sourcing non-profit developers engaged in constructing and preserving affordable housing
- Take leadership positions on nonprofit and advisory boards engaged in affordable housing community development collaborations
- Build external and internal awareness of local housing-related activities

Basic Qualifications

- Bachelor's Degree or military experience
- At least 5 years experience working with local and state government or for a bank in community development or community development with non-profit community groups.

Preferred Qualifications

- Graduate degree in public policy, social sciences
- Comprehensive understanding of housing and community development including knowledge of various government programs
- Banking or financial services experience
- Demonstrated track record of developing and sustaining creative community programs that deliver measurable returns
- Excellent relationship management skills
- Ability to influence and interact with senior executives, community leaders, associates, and client groups across the company
- Well-developed competencies in problem solving, influence and judgment
- Ability to analyze, integrate information from a variety of sources and build sound strategies that are data-driven
- Ability to measure and communicate program outcomes
- Strong working knowledge of Community Reinvestment Act

- Superior written and oral communications including ability to develop persuasive presentations

At this time, Capital One will not sponsor a new applicant for employment authorization for this position.

No agencies please. Capital One is an Equal Opportunity Employer committed to diversity and inclusion in the workplace. All qualified applicants will receive consideration for employment without regard to sex, race, color, age, national origin, religion, physical and mental disability, genetic information, marital status, sexual orientation, gender identity/assignment, citizenship, pregnancy or maternity, protected veteran status, or any other status prohibited by applicable national, federal, state or local law. Capital One promotes a drug-free workplace. Capital One will consider for employment qualified applicants with a criminal history in a manner consistent with the requirements of applicable laws regarding criminal background inquiries, including, to the extent applicable, Article 23-A of the New York Correction Law; San Francisco, California Police Code Article 49, Sections 4901-4920; New York City's Fair Chance Act; Philadelphia's Fair Criminal Records Screening Act; and other applicable federal, state, and local laws and regulations regarding criminal background inquiries.

You can [apply for this position online here](#).