Vice President, Community Impact Strategies (CIS)

Department          Office of the President
Location             Silver Spring, MD
Entity               Enterprise Community Development, Inc.

Job Summary
Enterprise Community Development (ECD) is a leading affordable housing developer in the Mid-Atlantic Region. The Vice President of Community Impact Strategies (CIS) reports to the CEO & President and is responsible for providing strategic, mission-focused leadership of programs and services for the residents in ECD’s 100+ communities through community partnerships and referral services. Our current business model utilizes community partnerships as an important component to capitalizing on our expertise and investment in programs and to build our future growth. The Vice President works closely with the CEO & President and the President of our property management firm, Enterprise Residential, to accomplish the following programmatic goals and objectives.

Job Responsibilities

Essential Functions:

• Provides day-to-day leadership and management of the Community Impact Strategies (CIS) Department which is responsible for the effective delivery of resident services within all communities, focusing on four Impact Areas: Aging in Community (Seniors); Children and Youth Development; Health and Wellness; and Economic Security and Mobility
• Identifies and builds partnerships with private sector groups and local government agencies that provide economic opportunities and resources for development efforts
• Oversees the strategic direction of community well-being and service provision networks within the context of the four Impact Areas- in geographic areas across the ECD portfolio
• Actively participate in ECD Senior Management meetings
• Serve as department liaison to ECD Board of Directors
• Responsible for capital planning and expenditures for all communities
• Represents the corporation with customers, investors, and business partners.
• Uses existing internal and external technology platforms (Efforts-To-Outcome/Apricot, Yardi, Mobile Apps, Salesforce, etc.), and other Enterprise resources. (i.e., Knowledge Impact Strategies, Resources Development Group, National Initiatives, etc.) to further the goals of CIS
• Meets and networks regularly with business leaders in the community
• Develops internal and external reports as needed
• Responsible for the surveying of community needs and assets
• Responsible for the measurement and effectiveness of resident service processes, internal and external
• Spearheads the development, communication, and implementation of effective growth strategies and processes for CIS
• Develop, motivates, and leads the CIS team
• Assists in raising additional capital to enable CIS to meet objectives

Qualifications
Minimum Qualifications:

• Minimum of ten years of experience in relevant resident services and community service programs to include activities and functions that serve to advanced economic, social, emotional, health and other life dimensions of lower income populations.
• Experience in the low-income affordable housing sector and knowledge of charitable organizations is highly desired.
• Undergraduate degree required. Master’s degree in business, community development, education, public policy, economics, urban planning or the social sector is strongly desired.
• Proven ability to lead and manage staff members through effective planning and organizing, decision making, motivating, supervising and evaluating performance
• Demonstrated track record of efficient use of fiscal resources.
• Ability to manage multiple projects and assignments, meet tight deadlines, coordinate and communicate effectively among various parties and cultivate new relationships.
• Familiarity with federal, state and local community development programs, and private resources available for community development, including funding for low income populations, specific knowledge of housing development and finance, including low-income housing tax credits, and property management, preferred.
• Ability to work effectively in a diverse environment with a wide range of community-based organizations and low-income persons, public officials, private sector lenders and community leaders in a team-based approach.
• Working knowledge of local and state-wide housing markets and conditions.
• Evaluate staff structure and plan for continual improvement of the efficiency and effectiveness of the staff, as well as providing staff with professional and growth opportunities;
• Demonstrated leadership capacity and strategic vision to mobilize people and resources;
• Strong management experience with relevant nonprofit or corporate organizations; successful track record managing a diverse and experienced staff;
• Experience in working with and sustaining collaborations and coalitions;
• Excellent communications skills (oral and written) with a broad spectrum of audiences, including excellent public speaking skills for formal and extemporaneous presentations; ability to represent ECD with grace, flexibility and polish in diverse settings;
• Experience working with diverse cultures and communities; and,
• Demonstrated capacity for and commitment to openness and diversity, as well as a commitment to encourage staff leadership and collaborative problem solving.

Additional Information
Candidate Competencies/Attributes

• Deep understanding of community development, affordable housing development and finance, and public policy.
• Creative and flexible approach to problem solving and organizational challenges.
• Interest in and affinity for providing affordable housing to the low-income community.
• History of positive relationships with nonprofit community-based organizations, neighborhood residents, and community and political leaders.
• Professional credibility and standing, with a reputation for integrity and forthrightness.
• Ability and comfort using data and information as key tools in planning, decision-making, demonstrating results, and making departmental and programmatic adjustments
• Excellent oral and written communication skills.
• Ability for travel, to include potential light travel in Maryland and Virginia
• Demonstrated strong management and relationship building skills.
• Ability to effectively influence and demonstrate leadership presence.

Apply by visiting EnterpriseCommunity.org