



VICE PRESIDENT OF DEVELOPMENT

Homes for America, based in Annapolis, Maryland, is a nonprofit organization which develops and owns affordable housing in Maryland, Pennsylvania, Delaware and Virginia. HFA's mission is to create and preserve affordable service-enriched housing for families, seniors, and persons with special needs. HFA has developed 81 communities with more than 6,500 apartments, with a current portfolio of approximately 5,000 units.

The Vice President of Development is a key member of the senior leadership team and reports to the President & CEO. The position supervises a staff of five. Given HFA's busy pipeline, the position is integral to HFA's success in meeting our mission and ensuring HFA's fiscal sustainability.

Position responsibilities include:

- Source and originate new projects.
- Oversee multifamily development process from inception to completion.
- Manage a team of project managers and coordinators including oversight of applications, budgets, team selection, and legal documents.
- Ensure predevelopment schedules and budgets are met.
- Ensure all aspects of projects meet HFA standards.
- Collaborate with senior team on cross departmental issues.
- Build and maintain positive relationships with stakeholders and partners, including public officials, government agencies, lenders and investors.
- Provide regular reporting to the Board of Directors.
- Represent HFA in conferences, workshops and industry panels relating to development.

Applicants must have at least ten years of experience in real estate development, ideally in the affordable housing field in a leadership position. The applicant should demonstrate strong leadership skills and strategic thinking and be adept at problem solving. Attention to detail, an ability to work with a team, and a strong commitment to HFA's mission is required. A Bachelor or Master's degree in a related field is preferred.

HFA has competitive salaries and excellent benefits with offices overlooking the Annapolis harbor. The position is hybrid with the flexibility to work remotely up to 2 days per week. HFA is an equal opportunity employer.

Email cover letter with salary requirements and resume to Kenyatta Bush at Kenyatta@homesforamerica.org.